

2019 Request for Proposals (RFP's)

Frequently Asked Questions

August 21, 2019

① **Question:**

25% Match. Can project sponsors use the same source of match more than once to meet the 25% matching requirement included in the RFP's and/or be used again to meet matching requirements for other sources of funding?

Answer:

→ No, the same exact funds that you use to meet the match requirement for awards made under the 2019 CoC RFP's cannot also be used to fulfill match requirements for other funding sources or projects.

All grant funds must be matched with an amount no less than 25% of the awarded grant amount (excluding the amount awarded to the leasing budget line item) with cash or in-kind resources. Match resources may be from public (not statutorily prohibited by the funding agency from being used as a match) or private resources.

If you are applying for more than one of the 2019 CoC RFP's and intend to utilize the same funds to meet the RFP matching requirement for purposes of proposal submission only, please clearly specify this in each of your proposals and also indicate that you understand and agree that the same matching funds may not be used to meet multiple match requirements should funding for more than one RFP be awarded to you. Respondents responding to more than one RFP may indicate if they have a preference for acting as project sponsor for one project over another should they be selected for both; they may also indicate whether they would be unwilling, or unable, to accept both projects should they be selected.

For more information and examples of match, please see the HUD Exchange at <https://www.hudexchange.info/faqs/1552/what-are-the-match-requirements-in-the-coc-program/>.

② **Question:**

Coordinated Entry for Survivors. Must clients being served under RFP #19-4 or RFP #19-5, utilize the Coordinated Entry System (CES) to be referred for, or placed in, a housing program?

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Answer:

→ Yes, it is expected that clients coming into contact with either project for survivors would need be assessed to determine the appropriate referral(s), and then referred to those identified resources. Depending upon client need, such resources may be Continuum of Care (CoC), Emergency Solutions Grant (ESG), and/or other non-CoC/ESG community-based resources. To the extent that Domestic Violence providers or others are administering the needed CoC/ESG-funded Transitional Housing (TH), Rapid Rehousing (RRH) and/or Permanent Supportive Housing (PSH) resources, referrals to those projects would need to be managed through the Coordinated Entry System.

Coordinated Entry (CE) refers to more than just the referral of clients to CoC programs. Coordinated Entry is a process or system that features: 1) streamlined access to housing and supportive services; 2) standardized assessment of needs and strengths; 3) prioritization for housing and services based upon level of vulnerability and need; and 4) referral to housing and services based upon the standardized assessment of need, the CE prioritization protocol, and the availability of resources.

Because the TH/RRH Joint Component project type is new to the CoC this year, there will be more detail to come on how referrals to that resource specifically may be managed.

③ Question:

For RFP #19-4, what kinds of trainings for Coordinated Entry and CoC providers is expected of the project sponsor?

Answer:

→ Training for the CoC may include, but is not limited to, the following:

- Trauma-Informed Care
- Safety Planning
- Cultural Competence
- Client-Centered Care

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- Mediation
- Evidence-based Practices

④ **Question:**

For RFP #19-6, how many people must be served by the project?

Answer:

- The number of people you propose to serve through the project can be addressed in your project proposal.

⑤ **Question:**

What is Coordinated Entry (CE)?

Answer:

- Coordinated Entry (CE) refers to more than just the referral of clients to CoC programs. Coordinated Entry is a process or system that features: 1) streamlined access to housing and supportive services; 2) standardized assessment of needs and strengths; 3) prioritization for housing and services based upon level of vulnerability and need; and 4) referral to housing and services based upon the standardized assessment of need, the CE prioritization protocol, and the availability of resources. For more information on Coordinated Entry, please see the HUD Exchange at www.hudexchange.info and the UNITY website at www.unitygno.org.

⑥ **Question:**

May agencies apply for more than one of the current 2019 CoC RFP's?

Answer:

- Yes, agencies may apply for more than one RFP. Respondents responding to more than one RFP may indicate if they have a preference for acting as project sponsor for one project over another should they be selected for both; they may also indicate whether they would be unwilling, or unable, to accept both projects should they be selected.